



LINKING THE FARM TO THE SHELF

A Platform Built for the Future of Organic & Fairtrade Foods.

*Driven by Purpose.
Built for Growth.*

Corporate Presentation
October 2026

TSX-V:OGO

OTCQX:OGOFF

FSE:OGF0



Disclaimer

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organic products, poor crop yields, and spoilage; ability to maintain organic certifications; compliance with import and export laws of various countries; significant fluctuations in food prices and transportation costs; the risk of obtaining necessary licenses and permits; the ability to retain key employees and contractors; dependence on third parties for services and supplies; non-performance by contractual counterparties; the ability to acquire complimentary and accretive businesses on acceptable terms; and general economic conditions;. The foregoing list is not exhaustive and Organto undertakes no obligation to update any of the foregoing except as required by law. Many of these uncertainties and contingencies could affect Organto's actual performance and cause its actual performance to differ materially from what has been expressed or implied in any forward-looking information and statements made by, or on behalf of, Organto. Readers are cautioned that forward-looking information and statements are not guarantees of future performance. There can be no assurance that such information and statements will prove to be accurate and actual results and future events could differ materially from those acknowledged in such information and statements.

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WHO WE ARE

We Are a Globally Integrated, Sustainable Ecosystem

Driven by Purpose. Built for Growth.



MISSION

To make organic and fairtrade produce reliably available to international markets year-round

*creating value for investors,
opportunity for growers and
access for every customer.*



PURPOSE

To transform how the world accesses healthy food by building a smarter, more sustainable value chain

*with transparent connections
between growers, partners and
markets.*



VISION

To be a trusted leader in sustainable, organic produce supply chains, delivering freshness from farm to shelf

*while advancing a more efficient
and responsible food future.*

HEALTHY LIFESTYLES ARE HERE TO STAY

Healthy Living Isn't a Trend – It's the New Global Standard



Health is a Lifestyle Standard

From nutrition and fitness to mental wellbeing, health is becoming an everyday priority - not a trend



Opportunity for Trusted Partners

As wellness-driven demand for healthy options accelerates, retailers need reliable, transparent suppliers to support

Global Wellness Economy Growth

Projected
**+44%
Growth**

\$9.8T

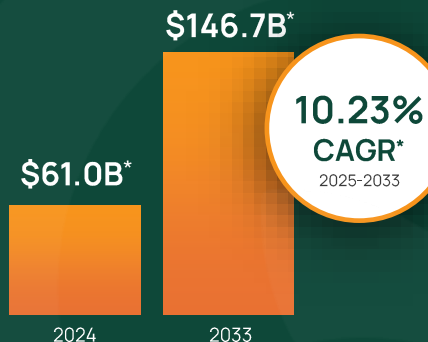


Source: Global Wellness Institute, 2025 Global Wellness Economy Monitor

Serving Large Markets with Clear Tailwinds



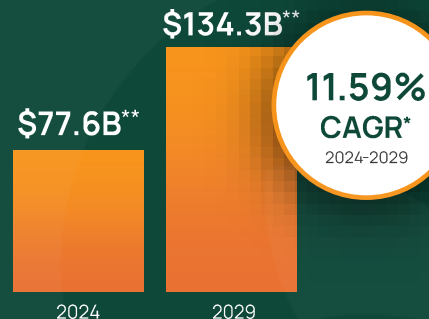
Phase 1: European Market



- **Europe is a global leader in organic adoption**, driven by strong health awareness and sustainability values
- **Many retailers have indicated they are expanding organic lines**, boosting shelf presence
- Public sector demand in schools and hospitals is **driving steady volume growth**



Phase 2: North American Market



- Growth is fueled by **demand for chemical-free foods and clean-label transparency**
- **Retailers are expanding organic aisles** across supermarkets, hypermarkets, and online channels
- **Private investment and M&A activity** in organics is accelerating category innovation and reach

* "Europe Organic Food Market Size, Share & Forecast 2024-2032." Market Data Forecast, 2024. ** "North America Organic Food Market Size, Share & Forecast 2024-2032." Market Data Forecast, 2024.

Our Guiding Principles Lead Our Actions



Healthy

Providing quality organic products that meet rising global demand for healthier, sustainably sourced food

Value-Driven

Delivering value across our ecosystem by strengthening outcomes for growers, suppliers, shareholders and our team

Sustainable

Committed to responsible, transparent and sustainable practices that support long-term resilience and accountable operations

HEALTHY. VALUE-DRIVEN. SUSTAINABLE.

We Deliver A Simplified & Sustainable Path to Organic and Fairtrade Fresh Produce



An Integrated Farm-to-Shelf Platform

Organto controls every step - from global farm sourcing to final delivery, providing year-round organic and fairtrade product availability



High-Growth Organic Market Tailwinds

Backed by **13.7% CAGR*** in **global organic food demand**, with consumers and retailers shifting toward trusted, sustainable supply chains



Scalable Business Model with High ROI

A capital-efficient infrastructure to drive attractive margins and cash conversion without heavy capital expenditures



Positioned for Strategic Expansion

Building on European footprint, with **plans to strategically expand product lines and capabilities** leveraging existing supply, infrastructure and brand readiness



Tier-1 Customer Base with Recurring Demand

Supplying several of Europe's largest grocers with annual volume commitments - enabling scale, forecast ability and operational efficiency



Proven Leadership with Track Record of Success

Led by a **team with deep expertise** across organics, produce, sourcing, logistics, retailer partnerships, technology & capital markets

* **Organic Food and Beverages Market Size, Share and Trends 2025 – 2034.** Precedence Research. Last updated Nov 6, 2025.

Connecting an Integrated Supply Chain



Sustainable Growers

Year-round supply from certified farmers

- ✓ Sourcing spans hemispheres to "follow the sun" & maintain year-round supply
- ✓ Certified organic, fairtrade, and non-GMO growers
- ✓ Trusted, long-term relationships built on reliability

Growers rely on Organto for access.



The Organto Connection

A single accountable partner linking farm to shelf

- ✓ Owns the inventory and manages every step after the farm
- ✓ Ensures quality, compliance, labeling and cold-chain precision
- ✓ Provides full transparency and real-time traceability
- ✓ Delivers retail-ready products with consistency and scale



Leading Retailers

Supplying Europe's top retail markets

- ✓ Partnerships with dominant retailers across Europe
- ✓ Annual volume commitments support planning and consistency
- ✓ Creates new category opportunities & supply reliability

Retailers rely on Organto for consistency.

THE ORGANTO ECOSYSTEM: WHAT WE DO

Organto Operates a Global Ecosystem – Uniting Strategy, Operations & Market Delivery



Our mission is to make
sustainable, fairtrade,
and organic foods reliably
available, year-round



Our purpose is to create a
smarter, more efficient supply
chain connecting growers to
markets worldwide



Sourcing, Certification & End-to-End Logistics

Ensuring speed, integrity, and quality from day one

- ✓ **Cold chain** transport and direct freight from certified ports
- ✓ EU-compliant import and bonded **customs entry**
- ✓ **Branded and labeled at source**, enabling direct retail delivery without repackaging



Lifecycle Ownership & Operational Control

Managing every step to deliver added value

- ✓ **Inventory is purchased outright**, not brokered through 3rd parties
- ✓ **Full lifecycle control**: logistics, compliance and labelling
- ✓ A single, **accountable chain of custody**



Product Integrity & Traceability

Built-in systems for reliability and transparency

- ✓ Field to shelf traceability with SKU-level **audit trails**
- ✓ **Organic, Fairtrade, non-GMO** and GlobalGAP compliance
- ✓ **Full accountability** from growers through last-mile retail delivery

FOCUSED CATEGORIES, RECURRING DEMAND

A Scalable Portfolio for Leading Retailers

**Organto's integrated network turns
focused category expertise into
repeatable retail access**

A focused fresh-produce portfolio anchored
by high-velocity staples and supported by
higher-margin growth categories

PRODUCT PORTFOLIO



Bananas



Mangoes



Ginger



Avocado



Blueberries



Seasonal Items

**Relationships with leading grocers
provide a strong platform for recurring
demand and future category growth**

KEY CUSTOMERS

20

major retail accounts
served across Europe

#1 & 2

largest grocers
in France

#1 & 2

largest grocers
in Germany

#1 & 2

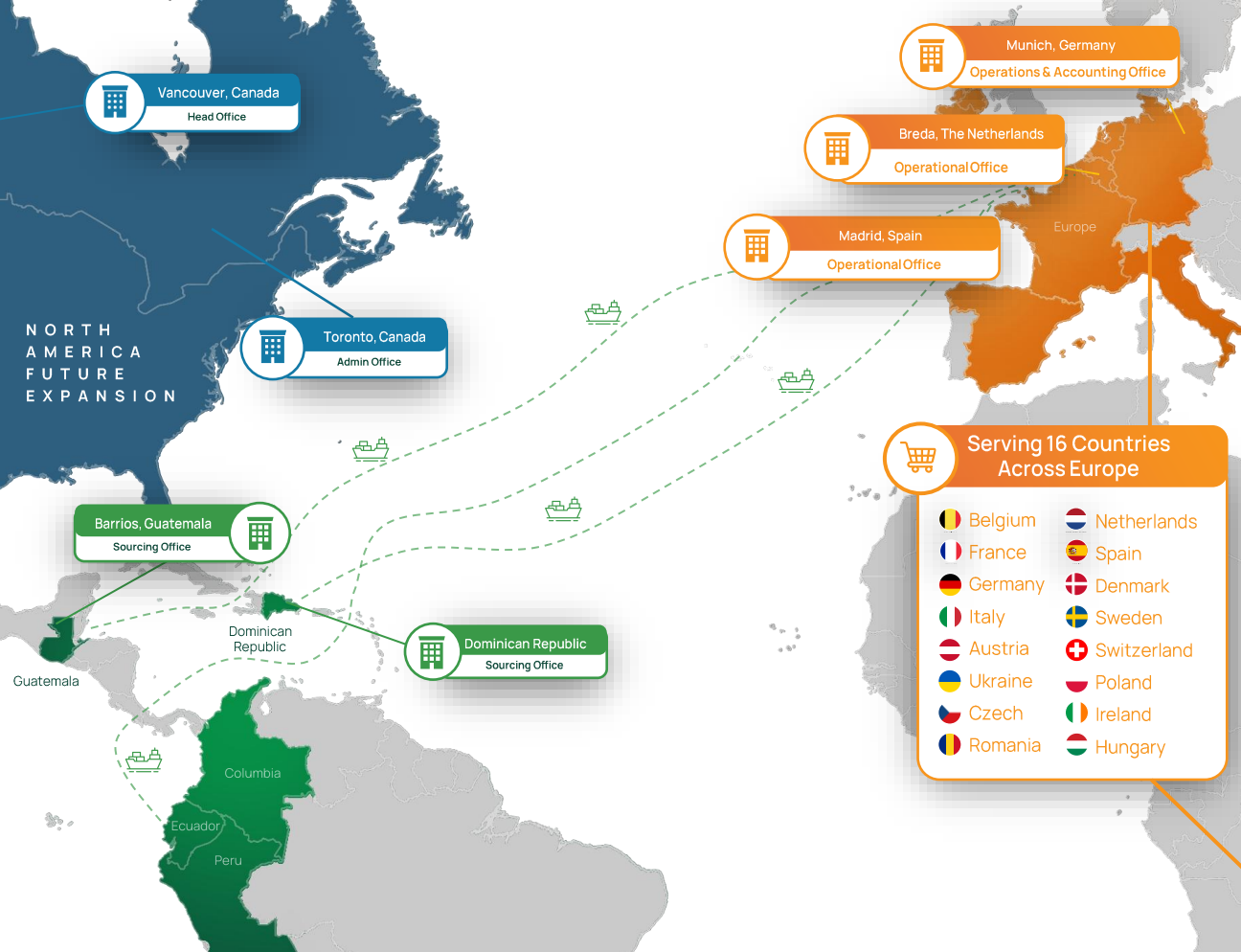
largest grocers
in Austria

#1 & 3

largest grocers
in Denmark

75%

of 2026 sales driven by
op 7 customers



A GLOBAL FOOTPRINT

An Established & Expanding Network

10+ Key Sourcing Partners
– over 500 growers

20 Origin Ports

6 Core Destination Ports

6 Sea Carriers

10+ Service and Logistics Providers

60 Customers served
over last year

A Winning Architecture



An Integrated Global Ecosystem, Linking Farm to Shelf, Year-Round

Sourcing from **trusted growers** and shipping through strategic ports into Europe's largest distribution hubs enables **reliable, year-round supply** on core products



Strong Realized Growth With Significant Expansion Potential

Strong growth realized with leading European grocers with **opportunities to expand** product categories and geographies served via internal growth and M&A.



Strategic Brands Supporting Product Portfolio

Three purpose-built brands – serving **multiple consumer segments** while maintaining retail trust and product integrity



(premium organic)

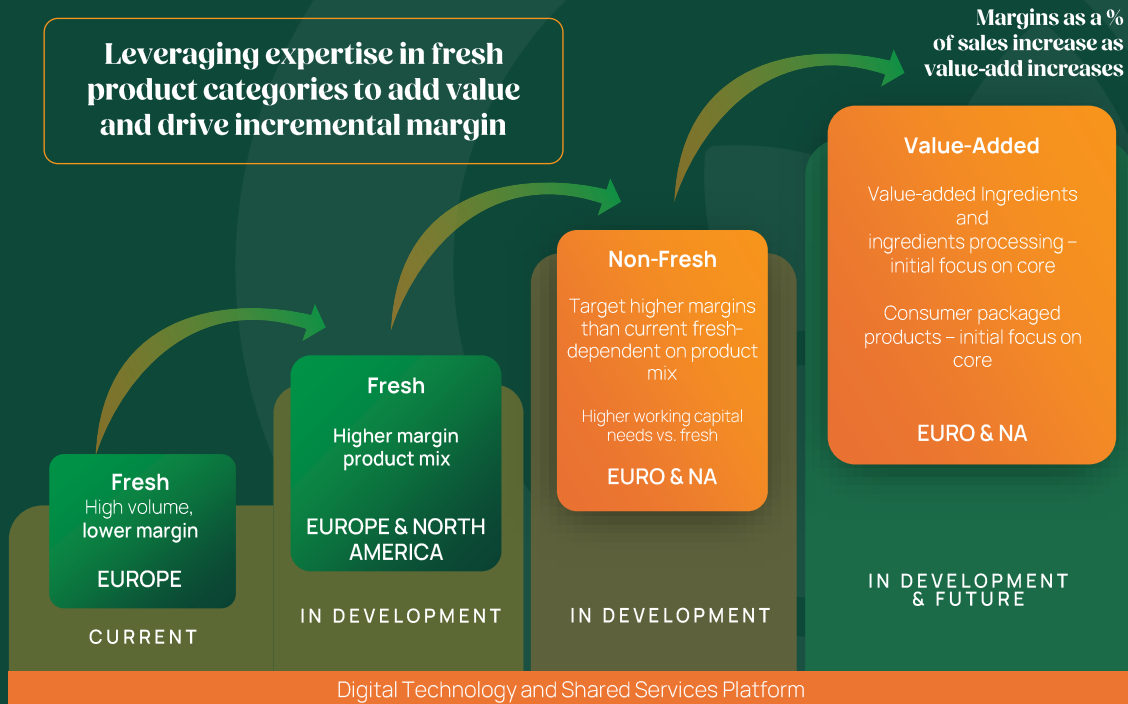


(premium non-GMO)



(value non-GMO)

Evolving Our Product Mix: From Volume to Value



Expansion Avenues

Growth of Euro Fresh Platform

- New customers/geographies
- New products (higher margin)

Expand Fresh Platform to North America

- Build and buy options
- Leverage existing capabilities

Expand into Non-Fresh – EU & NA

- Build and buy options
- Add resources with category expertise

Expand into Value-Added Ingredient & Consumer Products

- Value-add core products – banana and ginger, followed by others
- Leverage buy opportunities

Digital Technology Platform

- Drive efficiencies, waste reduction, transparency and commercial opportunities
- Potential to sell digital services longer-term

Record Growth. Solid Financial Position.

A Busy Period of Platform Expansion



- ✓ +6 new growing partners in key sourcing regions
- ✓ +8 new European retailers added to customer portfolio
- ✓ Sales in 3 new geographic regions – Switzerland, Spain, Ukraine
- ✓ +4 new sea carriers, 2 new ports of origin and 3 destination ports
- ✓ Expanded operating platform and resources with addition of Madrid, Spain and Munich, Germany Centers of Excellence
- ✓ Expanded implementation of digital technologies (AI) to improve business insights and increase efficiency

Leadership Team Fortified for Growth



- ✓ Darryl Bergman appointed President, effective June 1st
- ✓ Management team reorganized with focus on process excellence, core business expansion and strategic growth

Strategic Growth Pipeline Developing



- ✓ Solid progress on expansion strategies focused on expanding global presence in organic and fairtrade categories

Record Results – Sales, Gross Profit, EBITDA



- ✓ Record Q2 sales of \$27.7 M, +61% vs PY, largest in history
- ✓ Record gross profit of \$2.1 M, + 65% vs PY, +204% when accounting for currency hedging, largest in history
- ✓ Cash operating costs leveraged, down to 6.3% of sales from 6.8% in PY and 7.6% of sales for fiscal 2025
- ✓ Record EBITDA of positive \$0.4M vs negative \$0.5 M in PY
- ✓ Annualized sales run rate now in excess of \$100 M

Balance Sheet Strength Maintained



- ✓ Cash balance remained strong at \$5.4 M
- ✓ Working capital increased to \$15.3 M versus \$7.7 M at YE
- ✓ No long-term debt
- ✓ Equity of \$16.4 million, up 87% since year end
- ✓ Expanded Rabobank flexible funding facility from Euro 4M to Euro 7M to support continued growth
- ✓ Early warrant exercise program completed in Q-1 for gross proceeds of \$5.8M

Q2 '26 Financial Evolution – *Progress on Key Targets*

Profit and Loss CAD (\$Millions)	Q2 2025	Q2 2026	YTD 2025	YTD 2026
Sales \$	\$17.2	\$27.7	\$30.8	\$53.3
% growth		61%		73%
Gross Profit \$	\$1.3	\$2.1	\$2.4	\$3.9
%	7.4%	7.5%	7.7%	7.3%
% growth		65%		63%
% growth (including derivative impact)		204%		108%
Cash Overheads \$				
SGA	\$0.7	\$0.8	\$1.1	\$1.5
Mgt. Fees	\$0.2	\$0.6	\$0.3	\$0.8
Salaries and Benefits	\$0.4	\$0.4	\$0.8	\$1.2
Less Non-cash costs included	-\$0.1	-\$0.1	-\$0.1	-\$0.2
Total Cash Overheads	\$1.2	\$1.7	\$2.1	\$3.3
% of Sales	6.8%	6.3%	6.7%	6.2%
EBITDA (\$)				
Operating Income	-\$0.3	-\$0.6	-\$0.1	-\$1.5
Realized gain/loss (derivatives)	-\$0.6	-\$0.1	-\$0.6	-\$0.1
Depreciation & Amortization	\$0.1	\$0.1	\$0.1	\$0.2
Stock Based Compensation	\$0.3	\$0.8	\$0.4	\$1.9
EBITDA	-\$0.5	\$0.4	-\$0.2	\$0.5
% of Sales		1.5%		0.9%



Q-2 Sales of \$27.7 M vs. \$17.2 M in PY (+61%). YTD sales of \$53.3 M (+73% vs. PY). Q-2 represents largest quarterly sales in history and +\$100 sales run rate, driven by growth with new and existing customers.



Q- 2 gross profit of \$2.1 M (7.5% of sales) vs. \$0.1.3 M (7.4 %) in PY. YTD gross margin of \$3.8 M (+63% vs. PY). +204% when accounting for currency hedging impact. Largest quarterly gross profit \$ in history despite impact of logistics and quality challenges .



Q-2 cash overheads of 6.3% of sales vs. 6.8% in PY and 7.6% in Fiscal '25. Reflects cost leverage as business scales and overhead costs are managed to grow slower than sales.



Q-2 EBITDA of \$0.4 M, or 1.5% of sales, vs. (\$0.5) in PY and YTD \$0.5 M vs. (\$0.2) in PY , in line with expectations and reflecting sales and margin \$ growth, combined with cash overhead leverage.

Q2 '26 Financial Evolution - *Solid Financial Position*

Balance Sheet

CAD (\$Millions)

F'2024

F'2025

Q2 2026

Working Capital

Current Assets (inc. cash)	\$4.6	\$14.9	\$27.5
Current Liabilities (inc. current LTD)	\$19.2	\$7.3	\$12.2
Working Capital	-\$14.6	\$7.6	\$15.3

Short and Long-Term Debt

Convertible Debentures	\$10.6	\$0.0	\$0.0
Short Term Loans	\$1.9	\$0.0	\$0.0
Equity	-\$13.9	\$8.8	\$16.4



Strong cash position and working capital position, supporting improved financial stability and growth readiness.



Balance sheet strengthened by early warrant exercise in Feb 2026, improving financial stability and operating flexibility.



Working capital improved by \$7.7 vs. F'25-year-end, and by \$29.9M vs. F'24 year-end, driven by tighter controls, operational efficiency and financing activities.



No long-term debt. \$6.9 M drawn on operating line with funds available to support growth initiatives.



Positive net equity of \$ 16.4M, improvement of \$7.6 M since F'25-year end and +30.3 million versus 2024-year end.

Positioned for Continued Growth

Tickers

TSX-V:OGO

OTCQX:OGOFF

FRA:OGF

Share Price* **\$0.52**Market Cap* **\$98.8 M**Common Shares Outstanding* **190.0.M**Warrants* **5.0M**
(Strike prices range from \$0.35 to \$1.00)Options / RSUs* **14.8M**Fully Diluted* **209.8M**

* As of October 1, 2026

All values in \$CAD

Shareholder Distribution

12%

Board

8%

Management

21%Restricted
Shares

- 0.3M until Dec 2026
- 40.2M shares restricted until Mar 2027, then released 25% per quarter through Dec 2027

59%

Free-Float



Executing on Growth. Positioned for Value.

NEAR-TERM UPSIDE

Scaling Profitability

- Strong sales momentum and cost discipline improving earnings profile
- A strong balance sheet and expanded financing capacity support execution at scale
- Management remains focused on margin expansion, operating leverage and cash generation

NEXT PHASE OF EXPANSION

Strategic Opportunities for Category & Geographic Expansion

- Ready-to-scale existing infrastructure supports entry into new product categories and geographies
- Strategic opportunity to add-value to existing categories to drive margin and customer value-add
- Deepening retailer relationships across new regions, including North America

LONGER-TERM GROWTH LEVERS

Growth Through M&A & Innovation

- M&A pipeline to expand categories, capabilities and geographic reach
- Innovation in adjacent categories (i.e. ginger shots and juices) to unlock expanded margin opportunities
- Digital upgrades to strengthen logistics precision and ecosystem connectivity

Experienced, Globally Diverse Team

Steve Bromley **CEO & Co-Chair**

- +40 years in food businesses with focus on natural & organic foods
- Former CEO, COO & CFO of SunOpta Inc. (TSX/NASDAQ) (2001-2015)

Darryl Bergman **President**

- 25+ years of executive-level operating and financial experience
- Former Executive Vice President and CFO of High Liner Foods Inc.

Bob Kouw **COO, M&A and Operational Treasury**

- Foods industry veteran with extensive strategic & operational expertise
- Former CFO of Trading Organics, global player in organics

Ralf Langner **CFO & Corporate Secretary**

- CPA/CGA with +25 years of public company financial reporting & governance experience

Alexander Widmann **SVP, COO, Europe Operations**

- +15 years of experience in the organic food industry
- Extensive experience in organic farming and logistics

Gian Ferreiras **SVP, Business Development**

- +12 years of experience in both fresh and processed foods industry
- Extensive experience in organic production, supply chain, & logistics

Ana Cris de la Campa Ahedo **Director, IT, Digital Technology & Business Controlling**

- 10+ years of experience leading technology and transformation programs in multinational retail and distribution companies
- Complemented by 4 years of fresh produce industry expertise

Proven Leadership in Agriculture, Finance and Global Expansion

Our Board combines decades of expertise across organic foods, agriculture, global supply chains, capital markets and governance - providing the **strategic guidance and oversight to drive our next phase of growth**

Steve Bromley **Chief Executive Officer & Co-Chair**

- +40 years in food businesses with focus on natural and organic foods
- Former CEO, COO & CFO of SunOpta Inc. (TSX/NASDAQ) (2001-2015)

Javier Reyes **Co-Chair**

- Seasoned entrepreneur with +25 years in investing and building companies
- Co-founded various firms across finance, mining, agriculture & food sectors

Joe Riz **Director, Audit Committee Chair**

- Founding director and former Executive VP and COO of SunOpta Inc.
- Extensive organic foods operating and governance experience

Peter Gianulis **Director, Compensation Committee Chair**

- Co-Founder of Organto - over 20+ years in organic foods business
- Managing Director of Carrelton Asset Mgt and CEO of Allegiant Ltd.

Peter Damouni **Director**

- +20 years of corporate and investment banking experience in public markets
- Extensive strategic, M&A, financing and restructuring experience

Chad Hagen **Director**

- 30 years experience building & operating in food, beverage & fresh produce sectors
- Former Chief Customer Office of SunOpta Inc, currently Chief Commercial Officer of Sojo Industries

Positioned for Organic Growth with Precision and Scale



Proudly Committed to
Fair Trade



End-to-End Farm to Shelf Ecosystem

Controlling every step from global sourcing to final delivery – ensuring **year-round availability** of organic and fairtrade products



Capital-Efficient, High-Return Model

A capital-efficient structure delivering **strong margins and cash generation** without heavy capex



Trusted by Europe's Leading Grocers

Partnering with top-tier retailers under **multi-year, fixed-volume contracts** for scale, visibility, and operational efficiency



Riding Powerful Market Tailwinds

Tapping into **double-digit global organic food growth** as consumers demand trusted, sustainable supply chains



Positioned for Growth & Expansion

Leveraging its European footprint to **expand product lines and enter new geographic markets** with minimal friction



Proven Leadership Driving Results

Led by an **experienced team with deep expertise** in organics, retail, supply chain, and capital markets



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